

MTO Forestry (Pty) Ltd

Reg. No: 1994/006586/07

George

P/Bag X6603	P/Sak X6603
GEORGE EAST, 6539	GEORGE OOS, 6539
Sawmill Street	Saagmeulstraat
George Industria	George Industria
REPUBLIC OF SOUTH AFRICA	REPUBLIEK VAN SUID AFRIKA

Tel no: (+27)44 8711081

Fax no: (+27)44 8711328

Date: 16/05/2023

SUBMITTING OF QUOTATIONS FOR STANDING SALE COMPARTMENTS AT MTO'S KRUISFONTEIN AND TSITSIKAMMA PLANTATIONS.

You are hereby invited to submit quotations for the purchase and removal of timber from compartments as per attached lists. The MTO sales and HSE contracts are applicable. The following are brought to your attention.

- (1) Trees are sold standing, "as is" (voetstoots).
- (2) **Areas AND volumes are not guaranteed.**
- (3) **All trees in the compartments must be felled and removed, unless otherwise negotiated.**
- (4) Quotations must be on a whole compartment basis where indicated, excluding VAT.
- (5) The highest, or sole quotation will not necessarily be accepted.
- (6) Price quotations will be kept confidential.
- (7) Due to unforeseen circumstances, it may be decided not to allocate a certain compartment to any party.
- (8) The general harvesting and safety prescriptions as prescribed in the MTO Forestry H.S.Contract are applicable. This document is available from the Plantation or Area Offices.
- (9) Extraction routes and merchandising areas (Landings) must be rehabilitated following completion of the harvesting operations.
- (10) Purchases are subject to a formal Sales Contract being drawn up and duly signed by both parties.
- (11) The purchaser shall forfeit all rights to standing timber not felled by the end of the agreement period, without any compensation. Any extra costs involved will be charged against the purchaser's account.
- (12) No timber may be de-barked in the plantation; unless pre arranged in *Euc* compartments.
- (13) No infield pole peeling may take place.
- (14) **The Harvesting and Completion date/s will be as indicated on the Quotation Compartments Annextures.**
- (15) The following criteria may be used in awarding the contract. Additional criteria may be applied as warranted:
 - 15.1 your quoted price;
 - 15.2 your company's BBBEE rating;
 - 15.3 your past business relationship with MTO, including your payment and dispute history and your credit bureau rating;
 - 15.4 The ability to handle constant volumes, even during market fluctuations;
 - 15.5 The volume of timber purchased from MTO in the past.

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info@mto.co.za
www.mto.group

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Directors: L L Xate (Chairman), G I Carrihill, H Maharaj, R Sewpersad, C M MacMurray, X N Nkala (Ms), A Kapp (Mrs)
Alternates: D O Roberts | Company Secretary: C K Loydall (Mrs)

- 15.6 Stand quality tenders submitted for. Tenderers bidding on a range of stand qualities will be viewed favourably.
- (16) Your V.A.T. registration, if applicable, your Safety rating certification and your BBBEE certificate must accompany the quotation. If unavailable, please provide a written detail / reasons.
- (17) Payment must commence **prior** to the commencement of the operation in the compartment. Methods of payment and other agreements must be finalised with the Logistics Manager before work commences. A deposit will be payable on allocation of compartment(s).
- (18) Contractor personnel must be in possession of the necessary training accreditation before the operation commences.
- (19) Roundwood may not be resold without the seller's approval.
- (20) Removal of timber must occur in a manner preventing damage to the compartment, surrounding trees, environment and roads. MTO staff may suspend any operations during wet conditions.
- (21) Daily road maintenance, e.g. opening and cleaning of culverts and water drains and removal of timber waste from the road surface must be performed by the purchaser.
- (22) Depending on the quotation value received for a particular compartment, it may be uneconomical for MTO to do any/major road upgrading. In such cases, awarding of the contract will be subject to further negotiation.
- (23) Please note that some limitations with respect to harvesting methods in some compartments may be applicable.
- (24) Where firebreaks are planned for in the future, harvesting slash must be removed 20 metres from the road side. Harvesting slash must either be spread throughout the compartment or stacked in the compartment which is being harvested. The operational harvesting plan will indicate how harvesting slash must be managed. Regrowth in compartments to be cleared by clients.
- (25) Tender briefing and Compartment viewing Schedule: MTO's contact person will determine gathering point before viewing.

Plantation	Date and time	Contact Person	Contact Number
Kruisfontein	29/05/2023 9 am	Christiaan Smit	082 784 6971
Witelsbos	29/05/2023 2 pm	Marshall Borchards	060 500 3001
Lottering	30/05/2023 9 am	Tertius Notley	082 805 7669

- (26) The tender briefing sessions, as per the above schedule, will provide MTO Forestry's medium-term hardwood sales strategy and compartment level harvesting waste management requirements. Clients accept responsibility if the compartment viewing, and tender briefing sessions are not attended.

For further information please contact:

Mr Thinus Kok - 082 889 5332

Written quotations, marked: **Standing Sales 04-2023** must be emailed to: tenders@mto.co.za by **Monday 12/06/2023 no later than 12h00.**

Yours faithfully

Mr. Thinus Kok

Logistics Manager

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**QUOTATION KRUISFONTEIN_COMPARTMENTS:
COMPLETION DATE: 30 June 2024**

Firm Name: _____

V.A.T. No: _____

Representative:
(Initials & Surname) _____

Address : _____

Identity Number: _____

Telephone : _____ Cell. : _____

<i>Plantation</i>	<i>Compartment</i>	<i>Spesie</i>	<i>Area</i>	<i>Age</i>	<i>Reserved Price</i>	<i>Tender Amount</i>
<i>Kruisfontein</i>	E12a	Ediv	10,87	32,9	R 2,000,000	
<i>Kruisfontein</i>	E16b	Ediv	10,67	31,2	R 1,500,000	
<i>Kruisfontein</i>	E3b	Ediv	1,82	40,4	R 330,000	
<i>Kruisfontein</i>	E4b	Amel	6,36	40,3	R 225,000	
<i>Kruisfontein</i>	E4c	Ediv	3,20	39,9	R 400,000	
Total value						R

SIGNATURE OF PERSON SUBMITTING QUOTATION : _____

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**QUOTATION WITELSBOS_COMPARTMENTS:
COMPLETION DATE: 30 June 2024**

Firm Name: _____

V.A.T. No: _____

Representative:
(Initials & Surname) _____

Address : _____

Identity Number: _____

Telephone : _____ Cell. : _____

<i>Plantation</i>	<i>Compartment</i>	<i>Spesie</i>	<i>Area</i>	<i>Age</i>	<i>Reserved Price</i>	<i>Tender Amount</i>
Witelsbos	B34	Emai	1,33	84,4	R 65,000	
Witelsbos	J8e	Ediv	1,74	73,4	R 90,000	
Witelsbos	L44b	Amel	6,87	69,4	R 210,000	
Witelsbos	L5b	Amel	4,74	38,4	R 125,000	
Witelsbos	L5c	Amel	3,85	38,4	R 65,000	
Witelsbos	L76	Amel	9,43	30,4	R 365,000	
Witelsbos	L77a	Amel	7,09	35,4	R 385,000	
Total value						R

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**QUOTATION LOTTERING_COMPARTMENTS:
COMPLETION DATE: 15 December 2023**

Firm Name: _____

V.A.T. No: _____

Representative:
(Initials & Surname) _____

Address : _____

Identity Number: _____

Telephone : _____ Cell. : _____

<i>Plantation</i>	<i>Compartment</i>	<i>Spesie</i>	<i>Area</i>	<i>Age</i>	<i>Reserved Price</i>	<i>Tender Amount</i>
Lottering	K2d	Ediv	1,95	84,4		
Lottering	K8b	Ediv	2,11	84,4		
Total value						R

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**QUOTATION LOTTERING THINNING COMPARTMENTS:
COMPLETION DATE: 15 December 2023**

Firm Name: _____

V.A.T. No: _____

Representative: _____
(Initials & Surname)

Address : _____

Identity Number: _____

Telephone : _____ Cell. : _____


Plantation	Compartment	Spesie	Area	Age	Tender Amount
Lottering	B27a	Pexc	35,80	14,0	
Lottering	B3b	Pexc	5,19	14,0	
Lottering	F2	Pexc	14,61	13,0	
Lottering	R5a	Pexc	11,83	13,0	
Lottering	R60	Pexc	8,16	13,0	
Lottering	R62	Pexc	10,42	13,0	
Lottering	S19a	Pexc	3,73	12,0	
Lottering	S29a	Pexc	1,87	12,0	
Lottering	S51	Pexc	3,35	13,0	
Total value					R

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**QUOTATION WITELSBOS THINNING COMPARTMENT:
COMPLETION DATE: 15 December 2023**

Firm Name: _____

V.A.T. No: _____

Representative:
(Initials & Surname) _____

Address : _____

Identity Number: _____


Telephone : _____ Cell. : _____


Plantation	Compartment	Spesie	Area	Age	Tender Amount
Witelsbos	L29d	Pexc	0,65	13,0	
Total value					R

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