

## **SUBMITTING OF QUOTATIONS FOR STANDING SALE COMPARTMENTS AT MTO'S GARCIA AND LOTTERING PLANTATIONS.**

You are hereby invited to submit quotations for the purchase and removal of timber from compartments as per attached lists. The MTO sales and HSE contracts are applicable. The following are brought to your attention.

- (1) Trees are sold standing, "as is" (voetstoots).
- (2) **Areas AND volumes are not guaranteed.**
- (3) **All trees in the compartments must be felled and removed, unless otherwise negotiated.**
- (4) Quotations must be on a whole compartment basis where indicated, excluding VAT.
- (5) The highest, or sole quotation will not necessarily be accepted.
- (6) Price quotations will be kept confidential.
- (7) Due to unforeseen circumstances, it may be decided not to allocate a certain compartment to any party.
- (8) The general harvesting and safety prescriptions as prescribed in the MTO Forestry H.S.E Contract and Integrated Management System (IMS), are applicable. These documents are available from the Plantation Offices.
- (9) Extraction routes and merchandising areas (Landings) must be rehabilitated following completion of the harvesting operations.
- (10) Purchases are subject to a formal Sales Contract being drawn up and duly signed by both parties.
- (11) The purchaser shall forfeit all rights to standing timber not felled by the end of the agreement period, without any compensation. Any extra costs involved will be charged against the purchaser's account.
- (12) No timber may be de-barked in the plantation.
- (13) No infield pole peeling may take place.
- (14) **The Harvesting and Completion date/s will be as indicated on the Quotation Compartments Annextures.**
- (15) The following criteria may be used in awarding the contract. Additional criteria may be applied as warranted:
  - 15.1 your quoted price;
  - 15.2 your company's BBBEE rating;
  - 15.3 your past business relationship with MTO, including your payment and dispute history and your credit bureau rating;
  - 15.4 The ability to handle constant volumes, even during market fluctuations;
  - 15.5 The volume of timber purchased from MTO in the past.
  - 15.6 Stand quality tenders submitted for. Tenderers bidding on a range of stand qualities will be viewed favourably.
- (16) Your V.A.T. registration, if applicable, your Safety rating certification and your BBBEE certificate must accompany the quotation. If unavailable, please provide a written detail / reasons.
- (17) Payment must commence **prior** to the commencement of the operation in the compartment. Methods of payment and other agreements must be finalised with the Logistics Manager before work commences. A deposit will be payable on allocation of compartment(s).
- (18) Contractor personnel must be in possession of the necessary training accreditation before the operation commences.
- (19) Roundwood may not be resold without the seller's approval.

Tel: +27 44 871 1016  
Fax: +27 44 871 1802

info@mto.co.za  
www.mto.group

Private Bag X6603,  
George East, 6539

6 Saagmeul Street, George Ind., George, 6529

MTO Forestry (Pty) Ltd | Company Reg. No: 1994/006586/07

Directors: L L Xate (Chairman), G I Carrihill, H Maharaj, R Sewpersad, C M MacMurray, M J Solomon, X N Nkala (Ms), A Kapp (Mrs)  
Alternates: D O Roberts | Company Secretary: C K Loydall (Mrs)

- (20) Removal of timber must occur in a manner preventing damage to the compartment, surrounding trees, environment and roads. MTO staff may suspend any operations during wet conditions.
- (21) Daily road maintenance, e.g. opening and cleaning of culverts and water drains and removal of timber waste from the road surface must be performed by the purchaser.
- (22) Depending on the quotation value received for a particular compartment, it may be uneconomical for MTO to do any/major road upgrading. In such cases, awarding of the contract will be subject to further negotiation.
- (23) Please note that some limitations with respect to harvesting methods in some compartments may be applicable.
- (24) Where firebreaks are planned for in the future, harvesting slash must be removed 20 metres from the road side. Harvesting slash must either be spread throughout the compartment or stacked in the compartment which is being harvested. The operational harvesting plan will indicate how harvesting slash must be managed. Regrowth in compartments to be cleared by clients.
- (25) Tender briefing and Compartment viewing Schedule: MTO's contact person will determine gathering point before viewing.

Plantation	Date and time	Contact Person	Contact Number
Garcia	10/08/2023 9 am	Henry Cunningham	082 805 4877
Lottering	11/08/2023 9 am	Tertius Notley	082 805 7669

- (26) The tender briefing sessions, as per the above schedule, will provide MTO Forestry's compartment level harvesting and waste management requirements. Clients accept responsibility if the compartment viewing, and tender briefing sessions are not attended.
- (27) Windfall compartments:
  - i. MTO will mark the trees to be harvested.
  - ii. MTO will record volumes at roadside.
  - iii. Advance payments will be needed to record harvesting progress against.
  - iv. Harvesting equipment restrictions will apply depending on the nature of the windfall damage per compartment.

For further information please contact:

Mr Thinus Kok - 082 889 5332

Written quotations, marked: **Standing Sales 05-2023** must be emailed to: tenders@mto.co.za by **Monday 21/08/2023 no later than 14h00.**

Yours faithfully

Mr. Thinus Kok

Logistics Manager

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**QUOTATION GARCIA WINDFALL COMPARTMENTS:  
COMPLETION DATE: 15 December 2023**

Firm Name: \_\_\_\_\_


V.A.T. No: \_\_\_\_\_

Representative:  
(Initials & Surname ) \_\_\_\_\_Address : \_\_\_\_\_  
\_\_\_\_\_

Identity Number: \_\_\_\_\_

| Telephone : \_\_\_\_\_ Cell. : \_\_\_\_\_

<i>Plantation</i>	<i>Compartment</i>	<i>Spesie</i>	<i>Area</i>	<i>Age</i>	<i>Tender R/m<sup>3</sup></i>
GARCIA	C10a	P.rad	0.47	17.33	
GARCIA	C10c	P.rad	0.84	18.24	
GARCIA	C11b	P.rad	1.34	18.66	
GARCIA	C13b	P.rad Nat Regen	1.88	16.43	
GARCIA	C14a	P.rad	0.44	18.19	
GARCIA	C23d	P.ell	2.31	16.43	
GARCIA	C24	P.ell	0.71	15.1	
GARCIA	C26b	P.pin	0.72	14.4	
GARCIA	C29b	P.ell	0.97	10.84	
GARCIA	C29e	P.rad	1.7	17.24	
GARCIA	C34a	P.rad	2.17	17.24	
GARCIA	C34c	P.rad	0.57	15.66	
GARCIA	C36b	P.rad	1.3	16.16	
GARCIA	C37a	P.rad	0.42	16.24	
GARCIA	C38b	P.rad	0.6	18.57	
GARCIA	C7a	P.rad	1.31	16.15	
GARCIA	C8a	P.rad	0.31	17.28	
<b>Total value</b>					

**SIGNATURE OF PERSON SUBMITTING QUOTATION :** \_\_\_\_\_**Notes:**Tel: +27 44 871 1016  
Fax: +27 44 871 1802 info@mto.co.za  
www.mto.group Private Bag X6603,  
George East, 6539 6 Saagmeul Street, George Ind., George, 6529

**QUOTATION LOTTERING WINDFALL COMPARTMENTS:  
COMPLETION DATE: 15 DECEMBER 2023**

Firm Name: \_\_\_\_\_

V.A.T. No: \_\_\_\_\_

Representative: \_\_\_\_\_  
(Initials & Surname )

Address : \_\_\_\_\_  
\_\_\_\_\_

Identity Number: \_\_\_\_\_

Telephone : \_\_\_\_\_ Cell. : \_\_\_\_\_

<i>Plantation</i>	<i>Compartment</i>	<i>Spesie</i>	<i>Area</i>	<i>Age</i>	<i>Tender R/m<sup>3</sup></i>
LOTTERING	B22	P.ell	1	17.1	
<b>Total value</b>					<b>R</b>

**SIGNATURE OF PERSON SUBMITTING QUOTATION :** \_\_\_\_\_

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**QUOTATION LOTTERING\_COMPARTMENTS:  
COMPLETION DATE: 15 December 2023**

Firm Name: \_\_\_\_\_

V.A.T. No: \_\_\_\_\_

Representative:  
(Initials & Surname ) \_\_\_\_\_

Address : \_\_\_\_\_  
\_\_\_\_\_

Identity Number: \_\_\_\_\_

Telephone : \_\_\_\_\_ Cell. : \_\_\_\_\_

<i>Plantation</i>	<i>Compartment</i>	<i>Spesie</i>	<i>Area</i>	<i>Age</i>	<i>Tender Amount</i>
<i>Lottering</i>	A55	P.ell	1.5	9.05	
<i>Lottering</i>	D5d	P.hyb	3.89	8.01	
Lottering	D5g	Pexc	8.34	8.05	
Lottering	D53a	P.exc	6.14	6.87	
Lottering	S32	P.tae	18.02	8.26	
Lottering	R24a	P.rad	11.15	9.85	
<b>Total value</b>					<b>R</b>

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